

## Press Release

### SAP Americas Announces Small and Midsize (SME) Partner Award Winners at 2008 North American Partner Meeting

**Las Vegas, NV--CNNMoney.com--January 6, 2008--**SAP America, Inc. and SAP Canada, Inc., subsidiaries of SAP AG, named the winners of its 2007 Small and Midsize Enterprise (SME) Business Partner Awards, recognizing the top-performing partners in the United States and Canada within the SAP(R) PartnerEdge(TM) program, an innovative global framework that recognizes and rewards partners for their commitment and success in serving small businesses and midsize companies.

SAP presented the awards in Las Vegas, Nevada during its 2008 Field Kick Off Meeting (FKOM), an annual gathering of the company's field employees and partners to learn about SAP's sales methodology, best practices and new developments regarding its complete roster of business solutions for small businesses and midsize companies, including SAP(R) Business One, SAP(R) Business All-in-One and the recently announced SAP(R) Business ByDesign(TM). This year's FKOM hosted more than 600 partner attendees, a 10 percent increase over the previous year's attendance.

Selected from the company's wide-ranging North American partner base of SAP Business All-in-One providers and SAP Business One partners, nominations were evaluated on numerous criteria to determine winning partners in each product category. SAP Business ByDesign categories and awards will be incorporated into the company's 2008 SME Business Partner Awards activities. Below is a list of this year's winners.

#### U.S. SAP Business All-in-One Partners:

- Partner of the Year Award, honoring the partner who delivered the most new accounts, performed best against targets and exceeded customer satisfaction measures, went to IDS Scheer of Berwyn, Pennsylvania.
- "Achievement of Plan" Partner of the Year Award, honoring the top annual revenue-producing partner, went to Answerthink, Inc. of Atlanta, Georgia.
- Customer Satisfaction Awards, honoring the partners with the consistently highest customer satisfaction ratings, were awarded to both Bramasol of Palo Alto, California and IDS Scheer of Berwyn, Pennsylvania.
- Growth Leader Award, awarded to the SAP technology and SAP Business All-in-One partner with the most improved revenue growth figures, went to International Business Machines (IBM), Corp. of Armonk, New York.
- Overall Top Performer Awards, recognizing sales and customer achievements among individual partner employees, were presented to Ernie Perno of Answerthink, Inc. and Jim Brown and Mark Hester of IDS Scheer.

Canadian SAP Business All-in-One Partners:

- Partner of the Year Award, honoring the top annual revenue-producing partner, went to Le Groupe Createch of Montreal, Quebec.
- Customer Satisfaction Award, honoring the partner with the consistently highest customer satisfaction ratings, was presented to IDS Scheer of Toronto, Ontario.
- New Name Top Performer Award, honoring the new partner with the best combination of new customer accounts and highest revenue figures, was awarded to Open Business Process, Inc. of Calgary, Alberta.

U.S. SAP Business One Partners:

- Reselling Partner of the Year -- Territory Sales, naming the reseller partner with the most impressive sales record in sales to independent companies, was given to **Apollo Consulting** ([www.apollocon.com](http://www.apollocon.com)) of San Francisco, California.
- Reselling Partner of the Year -- Ecosystem Sales, announcing the reseller partner with the greatest amount of sales of SAP Business One solutions within customers' extended ecosystems, was awarded to Vision 33 of Irvine, California.
- West Regional Partner of the Year Award, recognizing the reseller partner headquartered in the western United States with the greatest combination of sales, customer satisfaction scores and business relationships, went to **Apollo Consulting** of San Francisco, California.
- South Central Regional Partner of the Year Award, naming the reseller partner headquartered in the southern central United States with the greatest combination of sales, customer satisfaction scores and business relationships, was awarded to Navigator Business Solutions, Inc. of Pleasant Grove, Utah.
- North Central Regional Partner of the Year Award, announcing the reseller partner headquartered in the northern central United States with the greatest combination of sales, customer satisfaction scores and business relationships, went to Long Business Systems, Inc. (LBSi) of Strongsville, Ohio.
- Southeast Regional Partner of the Year Award, for the reseller partner headquartered in the southeastern United States with the greatest combination of sales, customer satisfaction scores and business relationships, went to Netsirk Technologies, Inc. of Sunrise, Florida.
- Northeast Regional Partner of the Year Award, recognizing the reseller partner headquartered in the northeastern United States with the greatest combination of sales, customer satisfaction scores and business relationships, went to Third Wave Business Systems of Elmwood Park, New Jersey.
- Rookie of the Year Award, recognizing the new partner with the highest level of monthly revenues, was awarded to Bluewave Consulting of Germantown, Tennessee.

- Evangelist Award, for the partner working most effectively to ensure the continued success of SAP Business One, was awarded to Achieve IT Solutions, LLC, of Hauppauge, New York.
- Excellence in Learning Award, honoring the partner with the greatest investment in training resources and the best demonstration of training expertise through sales and customer wins, was presented to Vision 33 of Irvine, California.
- Marketing Excellence Award, delivered to the partner that experienced the most marketing success, went to Achieve IT Solutions, LLC, of Hauppauge, New York.
- Excellence in Customer Satisfaction Award, highlighting the partner with the highest or most improved customer satisfaction rating, was presented to Omega Business Solutions of Beaverton, Oregon.
- Solution Partner of the Year Award, honoring the solution partner with the best combination of sales, partner support programs, quality and innovation, went to Valogix LLC of Saratoga Springs, New York.
- Solution Partner Quality Excellence Award, recognizing the solution partner with the best combined quality of code, customer/partner support and solution documentation, went to Accellos, Inc. of Colorado Springs, Colorado.
- Solution Partner Leadership in Innovation Award, honoring the solution partner that best opened new opportunities for the SAP Business One solution and laid the foundation for additional growth, was presented to Corporate Renaissance Group (CRG) of Ottawa, Ontario and Broken Arrow, Oklahoma.
- Solution Partner Sales Excellence Award for Revenue, naming the partner that generated the most revenues for SAP via direct and/or indirect sales, was given to SoftBrands of Minneapolis, Minnesota.

#### Canadian SAP Business One Partners:

- Partner of the Year Award, honoring a well-rounded partner with significant growth in customer account wins and high levels of customer satisfaction, went to Coastal Range Systems of Burnaby, British Columbia.
- Rookie of the Year Award, recognizing the new partner with the best combination of revenues and new customer accounts, was presented to J-Squared Technologies, Inc. of Kanata, Ontario.
- Top Performer Awards, delivered for consistently high levels of customer satisfaction and technical expertise, combined with significant growth in customer installations and annual revenue levels, were awarded to N'ware Technologies of St-Georges, Quebec; mCite Business Systems, Inc. of Halifax, Nova Scotia; and Zantek Information Technology of Winnipeg, Manitoba.

## About Apollo Consulting

Apollo Consulting, LLC was founded in 1997 with the goal of helping companies achieve their business objectives through the successful purchase, implementation, training and support of application software. With offices throughout North and South America, we have a strong team of experienced consultants that are dedicated to SAP(R) Business One. Our knowledge in accounting, technology and specialized industries combined with hands on real world situation experience will provide customers with world class service for small to mid-sized businesses.

Additional information can be found at <http://www.apollocon.com>

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